



The Insurance Industry's Gold Standard  
for Fast, Accurate, Cost-Saving  
Record Retrieval

Since 1991, plaintiffs' attorneys have relied on MedSave USA to source, digitize, analyze, and distribute thousands of medical records each month, expediting the retrieval process for mass tort, liability, disability, personal injury, and workers' compensation claims. Our experience in this market is extensive and has also included the largest class action claim in United States history. Our advantaged access to providers, our deep understanding of the workflows required to source records, our experienced staff of experts, and our proprietary IT infrastructure, both accelerates and lowers the cost of the entire retrieval process by up to 66%.

### **The MedSave USA Advantage**

There are several clear advantages to using MedSave USA as your outsourcing partner. First, it's a billable expense to the settlement, not an overhead cost that can't be recouped. Also, MedSave USA reduces what plaintiffs' attorneys pay for prepayments. By outsourcing, you can transfer the cost of record collection prepayments to us so you are not issuing checks on a daily basis.

In addition, our provider relationships enable us to reduce and often eliminate prepayment fees—a benefit which we pass on to our clients. What's more, while other companies offer a base fee but then add extra fees per page, for mailing, etc., MedSave USA offers you a guaranteed rate. When you add to this the complete transparency in both the processing of your requests and billing, it's clear why MedSave USA has earned its reputation as "Best Practice."

### **Our Unique, Proprietary Network**

MedSave USA has 19 years of experience working with the legal and insurance community on a nationwide basis, with over 750,000 doctors and over 5,000 hospitals in our provider network. This unique access enables us to receive preferential treatment when requesting medical records for our litigation clients, translating into faster record pulls and faster turnaround times. It affords the fastest turnaround time in the industry, which can lead the way to faster settlements.

### **Leading Edge Technology**

MedSave USA recognizes the complexities of record retrieval. We have successfully automated as much of the retrieval process as possible by combining our deep understanding of the retrieval process with leading edge, web-based technology. Our state-of-the-art process is broadly recognized throughout the industry.

### **Customizable Record Delivery**

MedSave USA is able to customize how we deliver records to you to minimize the work you need to do to manage files and distribute records to your work teams. We can send you

electronic or paper batch files; we can deliver individual files electronically or via paper to individual recipients in your firm; and we can customize our distribution methods to work seamlessly with your workflow. You can also download records from our website.



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### **Customizable, Accurate, and Transparent Billing**

MedSave USA is aware of the problems many record retrieval firms create by mis-billing and delivering bills in inflexible ways. Our accurate billing systems minimize your need to reconcile our bills with the work that was done on your behalf. This saves you time and effort and minimizes the frustrations of renegotiating your bills. In addition, we can customize our billing system to deliver single bulk bills or individualized case billing, either electronically or via paper, to suit your needs.

### **Large Volume, Mass Record Retrieval**

Combining an established national PPO network with high-tech automation and scalability, MedSave USA is able to collect and deliver large volumes of records faster, with greater accuracy, and in more usable formats than our competitors – and certainly more so than in-house staff. This is one of the primary reasons that MedSave USA was selected to handle the record retrieval needs of the largest class action case in United States history.

### **Proprietary Analytic Reports**

MedSave USA has developed proprietary analytic reports to help our clients make better legal decisions, including prescription histories (to identify treating physicians), employment histories, and hospital search reports. MedSave USA has developed these reports to help plaintiff firms evaluate the potential validity of claims and minimize "false starts."

### **Cost-effective Evaluation of Potential Cases**

MedSave USA's pre-litigation and intake tools enable plaintiffs' counsel to cost-effectively evaluate potential clients. MedSave USA understands plaintiffs' attorneys need to evaluate potential clients' claims in advance of representing them. We have developed low-cost record retrieval applications and quick assessment reports that help you qualify your potential clients.

### **Seamless, Fully-Supported Enrollment and Integration**

Our account managers are experienced in training and administering to the needs of thousands of lawyers and getting legal counsel on-board while integrating our record retrieval systems with litigation workflow software. We have a nineteen-year history of developing custom integrations between our systems and leading workflow tools used by some of the largest law firms in the country. At MedSave USA, we are fully committed to an outstanding quality of one-on-one service. Every day, at every step, our aim is to bring together high-tech record retrieval with a very personal touch.

*Please call to talk with us about saving time, money, and resources with MedSave USA. Contact Karl Vogelsberg, Director of Sales, Litigation Support at 631-780-5053 or [KVogelsberg@medsaveusa.com](mailto:KVogelsberg@medsaveusa.com).*